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# THE ROLE OF RURAL BANKS IN AGRICULTURAL DEVELOPMENT IN GHANA. A CASE STUDY OF AVENOR RURAL BANK IN AKATSI DISTRICT

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Agricultural Development, Credit, Ghana, Micro Credit, Poverty, Policies, Rural Banks,

### **Abstract**

This article examines the operational policies of the rural banks in making credit facilities available to small-scale farmers, to assess the contribution of the rural banks towards agricultural development in their areas of operation, to identify the credit beneficiaries of the rural bank and assess the adequacy of the credit, to examine the demand and use of agricultural credit in the study area, to offer suggestion and make recommendations that promote effective credit operation.

### 1 Introduction

Agriculture is the mainstay of the Ghanaian economy (Tetteh, 1994: 3). According to Diaw 1981, various governments of Ghana have always included the development of agriculture in their development plans. They have recognized that agriculture development is a pre-requisite for effective take-off in the country's economy. However, very little has been made to make 0this conception a reality. This has led to food shortage in Ghana (Ibid).

**The Problem Statement:**The rationale behind the Rural Banking Scheme established in 1976 is to make credit available to about 80 percent small-scale farmers in Ghana. This is due to the diagnosis of the problem of lack finance to procure the necessary inputs to increase production. This scheme was to help farmers increase output which will alleviate poverty, increase income, ensure food security and eradicate hunger and provide raw materials to feed local industries.

Nevertheless, according to GPRS I, about 59 percent of the small-scale farmers are susceptible to poverty, hunger, vulnerability and exclusion and as well as the Ghana's overdependence on import of food crops which would have been produced by these farmers etc. This has motivated this research to identify the roles that these rural banks are playing in making credit available to these farmers and possible to make recommendations for a vibrant credit delivery to increase the productivity of these farmers to alleviate poverty leading to the attainment of middle-income status by 2015.

The objectives of the study were; to examine the operational policies of the rural banks in making credit facilities available to small-scale farmers, to assess the contribution of the rural banks towards agricultural development in their areas of operation, to identify the credit beneficiaries of the rural bank and assess the adequacy of the credit, to examine the demand and use of agricultural credit in the study area, to offer suggestion and make recommendations that promote effective credit operation.

### 2. Literature Review

The review of agricultural policies in Ghana has shown that there has not been any serious attempt at improving agriculture in Ghana because the modernizing capabilities of the peasant farmers have not been recognized.

During the colonial period, serious attention was focused on cash crops and cocoa to feed the home country of the colonial regime. Efforts at food production were therefore, minimal.

After the independence, the new government, obsessed by the deterministic view of economic history, saw modernization in mechanization and industrialization- including the industrialization of agriculture. Alien techniques of production were implanted in the domestic economy, and the results have been disastrous for Ghana.

The NLC/Busia regimes could not break away from Nkrumah's socialist orientation and continuity rather than change characterized policies from February, 1966.

The NRC adopted full swing to command economy. They believed in "operations" and "adhoc"-measures which were not to find a lasting solution to the food problem. They only aggravated the food situation in the country.

The PNP, under Dr. Limann, had been drowned in a web of inconsistency. It is even hard to believe that agriculture is the top priority of the government. In many case the 2-Year agriculture program had gone the way others had gone before it. The food problem is still with Ghana, perhaps in worse forms.

The NDC, under Rawlings, has been radical. It was influenced by the global economic trends and it aimed at correcting the post setbacks.

Although all these plans have aimed at increasing agriculture productivity, they have merely been national place broken into different sectors of the economy. All attempts at food production have been piecemeal

and never really directed at the roots of the problem. What is said or written is actually different from what is done.

A quest for prudent policies to resuscitate the sector has resulted in the creation of The National Investment Bank and Agricultural Development in 1963 and 1965 to assist in the modernization and/or mechanization of agriculture in the country. However, collateral security constraint small-scale farmers who form the 80% of the agricultural sector and resulted in food shortage, collapse of industries, hunger and poverty.

The small-scale farmers are left to the mercy of informal sources of credit (friends, relatives, landlords etc) who grant them short term loans that are economically unviable to increase output. The farmers may or may not pay interest depending on the level of relationship between them. Where they have to pay interest, it is very high.

This had mooted the establishment of Rural Banking Scheme in 1976 to make credit available to these small-scale farmers in Ghana. These banks do not request collateral security but form co-operatives for farmers cultivating between one to three acres of land, producing specific crops and using traditional technology of farming.

In the light of this, poverty, hunger, food importation, misery, collapses of industries due to inadequate raw materials still persist.

# 3. Data Analysis and Discussion of Results

Data from the field were collected from the primary and secondary sources. Depending on the resources available to the researcher, all the beneficiary farmers were interviewed to understand the situation on the ground to improve credit delivery and agriculture development in Ghana. The data obtained were analyzed using mainly descriptive techniques and statistical tables.

Table 3.1 CreditDistribution to Small-Scale Farmer

Credit	Year	Credit to	Credit to	Applicants	Beneficiaries	Percentages
Institution		Agriculture	Small-		7	
	_	GH¢	Scale			
			Farmers			
			GH¢			
Avenor	2005	68,546.45	68,546.45	300	250	83.3
Rural						
Bank	2006	66,983.20	66,983.20	320	203	63.4

Source: Author's Field Survey, April 2009.

Table 3.3 Times Spent in ReceivingtheLoan

Time Spent in Receiving	No. ofRespondents	Percentage
Loan		
Within one Month	170	83.74
Within Two Month	33	16.26
Total	203	100

Source: Author's Field Survey, April 2009.

Table 3.4 CreditDisbursement

Purpose	No. ofRespondents	Percentage
PurchaseInputs	14	6.90
Hirelabor	78	38.42
Purchase Inputs/ Hire	28	13.79
labor		
Pay loans from other	53	26.11
sources		
Support Family	30	14.78
Total	203	100

Source: Author's Field Survey, April 2009.

Table 3.7 Crop Cultivated bytheFarmers

Crops Cultivated	No. ofFarmers	Percentages
Maize, Cassava and	93	45.80
Vegetables	/ \ \ \ \ \	
Maize and Cassava	48	23.64
Groundnuts and Maize	26	12.80
Cassava and Groundnuts	8	3.94
Vegetables	11	5.42
Groundnuts	17	8.40
Total	203	100.00

Source: Author's Field Survey, April 2009.

# 4. Findings and Recommendations

Itwasidentifiedthatthe Avenor RuralBankdisbursesthe entire loan earmark for particularyeartothefarmers. However, the banks at is fies only 83.3percentand63.4 percentof the applicantsin2005and2006financialyears respectively. According to theprojectofficer, the reduction is due to low rate of recovery (i.e. 3.45) for the 2005 financial year. However, the farmers"complaintoflate receipts theloanand lack storagefacilitieswhichcompelledthemtoselltheproduceatuneconomicprices which led to low income,low investment and low savings.

The bankisadvised fromthe Atwima RuralBankandallow tolearn operationsof the thefarmerstousetheirfarmsascollateraltoaccesstheloanandpay itattheendof every cropse as on. The bankshould provide the farmers with storage facilities ifaffordabletostoretheproducetoattracthigh them. pricesinthemarketbeforeselling Shoulditbeexpensive, the bankshould buy theproducefarmersandstorethemfor sale the when produceattracts high prices.

Thestudyalsorevealedthattheloansareinadequatetomeettheproductioncostof thefarmers. Theinadequacy of the loan according to the Project of ficeris due to the regulation of the Bank of Ghanatogrant 38 percent of the total deposit as loan and use 52 percent of the deposit stobuy governments have and bonds and the 10 percent for reserves.

In1981, Diawrecommended thattheruralbanksshould takeinto account the advantages of providing creditink indforpurchase dinputs. This would relieve the small holder of further transactions with which hemay be unfamiliar and provide the bank with some assurances that the creditious edfort he purposes intended. This credit must be timely as it will prevent the farmers from diversion and loss.

Subjecting the problem to critical analysis, it is recommended that theeconomyandlifestyleofGhanaisdependentonagriculture. Itisthemajor employerof herpopulation; contribute massivelytoher foreignexchange, supplier of foodandrawmaterialsfor thepopulationandindustries, provider of import substitution to solve the balance of payments it uations in the country. However, the performanceofthissectorisinhibitedby financeeventhoughthereareinstitutional sourceofcreditfromthecommercial and development banks; they are not readily madeavailabletothesmallscalefarmerswhoproducethebulkofthecountry's food requirements.

In1976, the initiative that was adopted to bring credit to the door post of the sesmall-scale farmers in the rural areas to increase agricultural productivity is establishment of the rural banks.

This study was carried out with the main focus on assessing the role of Avenor Rural Bank in making credit available to small-scale farmers in the study area for agricultural development. Problems were identified and recommendations were made to promote credit delivery and agriculture development in Ghana.

Finally, for a griculture to make any meaning fulim provement in Ghana, government policies aimed at promoting the sectors hould be handed out to the rural banks to implement.

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